

BORDONARO IT

Industry

- Information Technology

Solution

- OpenText Migrate



BORDONARO IT Offers Reliable “Bring Your Own VM” Migration with Super-Fast Cutover

Systems Integrator delivers seamless migration to Azure Stack with near-zero downtime with OpenText Migrate

Results

50% reduction in the time it takes to restore backups

Reduced client downtime

Proven, easy-to-use solution for all migration scenarios

“OpenText Migrate is very fast and very reliable.

Our migration process is expedited and... downtime for our customers is practically nonexistent.”

Dino Bordonaro
CEO
BORDONARO IT



BORDONARO IT is a Germany-based managed service provider that enables IT hybridization and cloud migrations for clients in many diverse verticals, including finance, medicine, crafts, automotive, agencies and retail. BORDONARO IT offers infrastructure as a service, providing Azure Stack services to dozens of customers throughout Germany and running over 150 customer VMs across two data centers for redundancy. BORDONARO IT received the Top 100 award for innovative strength and above-average innovation in medium-sized companies, and CEO, Dino Bordonaro was named Microsoft MVP for Microsoft® Azure.

Over the years, BORDONARO IT has supported many clients who had been using Hyper-V servers. As more clients pursued migrations to the cloud, many chose to migrate from Hyper-V servers to the hybrid platform, Microsoft Azure Stack Hub. Although BORDONARO IT's teams successfully completed numerous migrations, they encountered some issues when moving data.

BORDONARO IT's staff needed the ability to replicate data as soon as customers were ready, at a moment's notice. To avoid any mistakes or data loss that might occur when rushing the migration process, the team would replicate the customers' environment to their existing cloud backup solution, then manually pull the files directly from the cloud. All told, migrating data to Azure Stack took up to a day and a half.

"Moving data from Point A to Point B essentially by hand was too time-consuming. We knew we had to figure out a way to expedite the process, or else we'd risk losing clients over the downtime," said Dino Bordonaro, CEO, BORDONARO IT.

Although Microsoft offers Azure Site Recovery, this solution does not support Azure Stack. Bordonaro chose to look outside of the Microsoft family for a solution that would enable his business to deliver migration services with minimal downtime. That's when he and his team discovered OpenText Migrate.

During the proof of concept with OpenText Migrate, Bordonaro and his team migrated 20 Hyper-V servers with around 350 virtual machines to Azure Stack Hub. Bordonaro explains "**we used fake 'high availability' over two Azure Stacks and kept productions' workload in H.A.**" He performed a test failover with the OpenText solution each time he migrated a customer, and closely monitored the process to uncover any gaps in the plan before switching each customer back to their on-prem environment. With Migrate, Bordonaro and his team experienced significant improvements in visibility, testing, and migration time. All in all, he considered the POC a success.

"OpenText Migrate is very fast and very reliable. Our migration process is expedited, and we've managed to cut our time for data restoration in half. Best of all, the cutover takes no time at all so downtime for our customers is practically nonexistent," said Bordonaro.

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Since implementing Migrate, Bordonaro says the migration process is markedly faster. In the past, his clients had to shut down before the backup to their existing cloud solution and restoring backed up data after the migration to Azure Stack Hub took 5-6 hours or more. Now, his teams can complete the data restoration process in as little as 2-3 hours and clients experience little to no downtime. Overall, the Migrate replication engine expedited Bordonaro's process and has allowed him to migrate full systems to Azure Stack Hub without issues, even customers with very quick migration windows.

In addition to migrating Hyper-V customers to Azure Stack Hub, Bordonaro has used the OpenText solution to migrate a Microsoft® Exchange cluster, as well as other server environments. He laughs, ***“I love when a customer says something won’t work. For us, coming up with custom solutions is an exciting challenge. I moved data from Windows® Server 2012 to Server 2019 with exact replication, and the customer didn’t even leave production.”*** With Migrate, Bordonaro and his team can offer more reliable migration, custom solutions, and minimal downtime—creating a win-win situation for his and his clients' businesses.



About OpenText

OpenText, The Information Company, enables organizations to gain insight through market leading information management solutions, on-premises or in the cloud. For more information about OpenText (NASDAQ: OTEX, TSX: OTEX) visit [opentext.com](https://www.opentext.com).

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